

CLARIFICATION MEETING

Date: 19 July 2022
Venue: MS Teams
Time: 10H00



VALUE	MEANING	ISIMISO	SISHO UKUTHINI
ZERO HARM	Eskom will strive to ensure that zero harm befalls its employees, contractors, the public and the natural environment.	ZERO HARM	U-Eskom uzoqhubeka nokulwela ukuqinisekisa ukuthi ukuphepha okupheleleyo lapho kwenziwa umsebenzi (Zero Harm) kuba yisikompilo kubasebenzi benkampani, osonkontilaki, umphakathi kanye nokunakekelwa kwemvelo yonkana.
INTEGRITY	Honesty of purpose, conduct and discipline in actions, and respect for people.	UBUQOTHO	Ukwenza izinto ngokungaguquki, ngendlela ekhuthaza ukwethenjela nokuzibophezela.
INNOVATION	Value-adding creativity and results oriented. Lead through excellence in innovation.	IKHONO LOKUQAMBA	Ukwakha isimiso esivumela ukukhula kwabantu abanamakhono.
SINOBUNTU	Caring.	SINOBUNTU	Ukuqhakambisa umusa nozwelo komunye nomunye.
CUSTOMER SATISFACTION	A commitment to meet and strive to exceed the needs of the receivers of products and services.	UKWANELISEKA KWAMAKHASIM-ENDE	Ukuzibophezela ukwenzela amakhasimende umsebenzi omuhle ngokuvelele nangokudlulele.
EXCELLENCE	Acknowledged by all for exceptional standards, performance and professionalism.	UBUHLE OBUVELELE	Ukuqhubeka ukulwela ukuba ngophuma phambili ngokusebenza ngendlela evelele nefaneleyo.

- To assist the Tenderers on the requirements for this tender
- Is to explain the implications of the evaluation process and the evaluation phases which the tender will be subjected to when it is a panel as opposed to a traditional contract
- To assist the Tenderers with how to compile the tender documents
- This is **NOT** a compulsory clarification meeting
- All clarifications and questions with answers will be published on the portal. No individual emails will be sent to the tendering companies

- Enquiry Number: KZN029
- Closing Date: 12 August 2022 at 10H00 AM
- Contract duration will be 1 Year.
- **NO LATE TENDERS WILL BE ACCEPTED**. Only tenders submitted at the correct closing location will be accepted. Refer to tender invitation
- Tenderers must submitted **1 original and 1 identical copy** of the tender document

- Step 1: Basic Compliance and Mandatory Evaluation

Basic Compliance (As per the invitation to tender):

- Meet the eligibility criteria for a tenderer (as stated in the invitation to tender)
- Submit one (1) complete hard copy of the original tender to Eskom
- Central Supplier Database (CSD) number (MAA.....)

Mandatory Tender Returnables (As per the invitation to tender):

- Commercial
- SDL&I
- Technical

ONLY COMPANIES THAT PASS ALL THE STAGE 1 REQUIREMENTS WILL PROCEED TO THE NEXT STAGE:

STAGE 2 FUNCTIONALITY EVALUATION

It is to be noted that these requirements can be found in the Technical Folder – Folder 3 on the Eskom Tender Portal.

There is a threshold required in order to be deemed compliant in terms of functionality to proceed to the next stage of the evaluation.

Suppliers who do not meet the threshold will be disqualified at this point and will not move on to the next stage of the evaluation.

ONLY COMPANIES THAT PASS ALL THE STAGE 2 REQUIREMENTS WILL PROCEED TO THE NEXT STAGE:

STAGE 3: RANKING OF THE SUPPLIERS

As per the invitation to tender:

Suppliers will be ranked by applying the preferential point scoring based on the:

90/10 principle

Eskom will then add the score from Pricing and the B-BBEE level together and rank the suppliers from the highest to the lowest.

Only the top suppliers after being ranked in terms of the 90/10 PPPFA preferential point scoring will continue to the next stage of being evaluated for compliance to the Contractual Requirements

ONLY THE TOP RANKED COMPANIES WILL PROCEED TO THE NEXT STAGE:

STAGE 4: CONTRACTUAL REQUIREMENT EVALUATION

The following Requirements apply:

- Safety requirements;
- Environmental Requirements;
- Quality Requirements; and
- S,D and L Requirements
- Financial Requirements

THIS IS VERY IMPORTANT TO NOTE:

The top suppliers identified in terms of the 90/10 PPPFA preferential point scoring will be evaluated for Contractual Requirements. Should these suppliers not meet the requirement at tender stage they will be given only 1 opportunity to submit the outstanding requirements.

Should the suppliers still not satisfy the requirement they will then be **DISQUALIFIED** and the next supplier in terms of the 90/10 PPPFA preferential point scoring will be selected to take part in this enquiry.

Therefore unlike in previous tenders (where suppliers were given multiple chances to pass a requirement) it is important to try and get your objective criteria correct upfront as if your company is one of the top you will only be given 1 opportunity to submit the outstanding requirement and even if you mistakenly omit 1 of the requirements or don't pass the requirement for any reason you **WILL NOT** be given an opportunity to correct the error. Your submission will be disqualified

Final Stage – How the contract will be apportioned

The outcome could result in the award of two contracts to two suppliers.

Requirements in terms of completing the tender

- No correction fluid to be used on the enquiry document
- All pages must be initialed
- All certificates submitted must be valid
- Tender documents must be tamper proof and secured
- All queries to be addressed to the Buyer in writing. No telephone calls will be accepted for queries regarding this tender
- Closing time for all queries is 5 days prior to tender Closing Date

- Ring binders should not be used:
 - ✓ Pages may be removed
 - ✓ Pages tend to come loose from the binding during the stamping and handle process



The pages are not secure and punched

- Lever Arch Files should not be used:
 - ✓ Pages may be removed
 - ✓ Tender Document is not tamper proof
- File fasteners pose a safety risk when handling tender documents



The clip tends to bend with the size of the tender and during the handling of the tender.

Tamper Proof Binding of Tender Documents



Contractors must ensure:

- Tender documents are tamper proof and that no pages can be removed or added during the evaluation and handling process
- That the Tender document will be secure throughout the tender handling process
- That the Tender document is reasonably sized and secure - to enable stamping and the handling process is smooth and efficient
- Tender documents may be stapled or the use of file fasteners maybe used and then sealed with the binding tape to ensure that the document is safe to handle as well as tamper proof

- All tendering companies will be subjected to the same evaluation criteria. Do not assume that because you have supplied Eskom prior to this then the Eskom team will know your company and know whether you have the necessary requirements in order to meet the required specification. In the functionality stage of the evaluation Eskom will ONLY evaluate what documents you provide in the tender submission.
- Please note that this is an “as and when” required contract.

- Please note that Vendor Management (For companies with no vendor number) evaluations will still need to be done prior to the company being able to sign a contract. Only all the required evaluations are done and passed successfully will the company be able to sign contracts and legible to receive work

Suppliers are encouraged to ensure by double checking before submitting their tender - that their tender document meets with the all the requirements for the Tender

Suppliers are encouraged to submit their tender documents before the closing date and not wait to submit on the day of tender closing

This is not a compulsory meeting and therefore companies not at the clarification meeting are permitted to submit tenders.

A decorative graphic on the left side of the slide. It consists of two overlapping circles. The top circle contains a photograph of a large industrial facility, likely a power plant, with tall chimneys and complex piping. The bottom circle contains a photograph of two people, a man and a woman, sitting at a table and engaged in a discussion. The background of the slide is white with a blue curved shape on the left side.

Thank you